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Current Position

09/2022 - Assistant Professor (Akademische Rätin)
Institute for Strategy, Technology and Organization
LMU School of Management
Ludwig Maximilian University (LMU), Germany.

Research Experience

12/2020 - 09/2022 Assistant Professor (Enseignant-Chercheur)
*Center for Research in Economics and Statistics (CREST) &
École Nationale de la Statistique et de l'Analyse de l'Information (ENSAI),
France.*

10/2018 - 11/2020 LMU Incoming Research Fellow (Post-doctoral researcher)
Institute for Strategy, Technology and Organization (ISTO)
Ludwig Maximilian University (LMU), Germany.

01/2020 - 03/2020 Visiting Researcher, Cambridge Judge Business School
University of Cambridge, United Kingdom.

12/2014 - 09/2018 Visiting Researcher, *Telecom Paris, France.*

12/2017 - 09/2018 Research Assistant, LabEx Entreprendre
University of Montpellier, France.

12/2014 - 11/2017 Research Assistant, Economic Research Department, *Orange, France.*

Education

2014- 2018 PhD in Economics, *University of Montpellier, France*
"Essays in Empirical Industrial Organization: Demand and Supply in the
Mobile Telecommunications Markets"
Main advisors: Edmond Baranes (*University of Montpellier*)
Lukasz Grzybowski (*Telecom Paris*).

2012-2014 Masters in Economics, *University of Montpellier, France.*

2009-2012 Bachelor in Economics and Management, *University of Perpignan, France.*

Awards and Grants

2021-2022	Cooperation Funds from <i>Ludwig Maximilian University</i> (LMU) [Principal investigator, 5k].
2019-2021	Grant from the French Ministry of Culture for the project “Recorded Music Consumption in the Digital Era”, joint with Marc Ivaldi (<i>Toulouse School of Economics</i>), Frank Verboven (<i>KU Leuven</i>) and Jiekai Zhang (<i>Hanken School of Economics</i>) [22k€].
2019	Listed in the Top 15 Reviewers by the <i>International Journal of Industrial Organization</i> .
2019	Honorable Mention for the Best PhD Thesis in Digital Economics Award, granted by the French Association for Research in Digital Economics (AFREN).
2018	Incoming Research Fellowship from <i>Ludwig Maximilian University</i> (LMU) for the research project “Consumer Behavior in Markets with Complex Pricing”. Program co-financed by the Marie Skłodowska COFUND scheme of the European Union’s Framework Program for Research “Horizon 2020. Three years fellowship, start-up funding and annual allowance for travel and material expenses [Principal investigator, 55k€].
2016	Selected for the Rising Star session at EARIE 2016.

Research Projects

<i>Published papers</i>	<p>Displacement and complementarity in the recorded music industry: Evidence from France (2023), joint with Marc Ivaldi, Frank Verboven and Jiekai Zhang. Accepted in <i>Journal of Cultural Economics</i>. [Previous versions: CEPR Discussion Paper n°16006; TSE Working Paper n° 21-1199.]</p> <p>Estimating consumer inertia in repeated choices of smartphones (2021), joint with Lukasz Grzybowski. <i>Journal of Industrial Economics</i>, 69: 33-82.</p> <p>Assessing fifteen years of State Aid for broadband networks in the European Union: a quantitative analysis (2020), joint with Marc Bourreau and Richard Feasey. <i>Telecommunications Policy</i>, 44(7), 101974.</p> <p>Impact of competition, investment, and regulation on prices of mobile services: Evidence from France (2018), joint with Lukasz Grzybowski and Christine Zulehner. <i>Economic Inquiry</i>, 56(2), 1322-1345.</p>
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<i>Working papers</i>	<p>Strategic Confusopoly: Evidence from the UK mobile market, joint with Christos Genakos and Tobias Kretschmer. CEP Discussion Paper No. 1810. [Reject and Resubmit @<i>Management Science</i>]</p> <p>Are consumers myopic? Evidence from handset and mobile services choices. [Submitted]</p> <p>The impact of trade wars on uninvolved countries: Evidence from the smartphone market. [Prep. for submission]</p> <p>Competition and value capture in platform markets: Implications for complementor strategy, joint with Johannes Loh [Prep. for submission].</p>
<i>Work in progress</i>	<p>Demand for Smartphones and Digital Divide, joint with Toker Doganoglu and Lukasz Grzybowski [Data analysis stage].</p>

Presentations

Invited talks

2023*	LIEN Seminar, Economix, <i>University Paris Nanterre</i> , France; LEDa's Seminar, <i>University Paris Dauphine - PSL</i>
2022	Digital Economics Seminar (jDES) organized by <i>UC Louvain</i> , <i>Telecom Paris</i> , and the <i>University of Bologna</i> .
2021	CERNA <i>Mines-ParisTech</i> Lunch Seminar, France.
2020	Economics and Policy Seminar, <i>Cambridge Judge Business School</i> , United Kingdom. CREM Seminar, <i>University of Rennes 1</i> , France.
2018	Centre on the Regulation in Europe (CERRE): Presentation of the report "State Aid for Broadband Networks", Belgium. Law, Institutions and Economics in Nanterre (LIEN) Seminar, Economix, <i>University Paris Nanterre</i> , France. DigiWorld Spring Session "Homo digitalis au coeur de la recherche", France.
2016	Liège Competition and Innovation Institute (LCII) Seminar, <i>HEC Liège</i> , Belgium.

Conferences

2022	JMA, Rennes, France; AFSE, Dijon, France; EARIE, Vienna, Austria.
2021	3EN Palaiseau, France.
2019	Competition and Innovation Summer School, Ulcinj, Montenegro; 3EN, La Rochelle, France; EARIE, Barcelona, Spain.

2018	Munich Summer Institute, Munich, Germany (Poster); IIOC, Indianapolis, USA ; ORG Seminar, Munich, Germany; TIME Seminar, Munich, Germany.
2017	EARIE, Maastricht, Netherlands; ITS, Passau, Germany; ZEW Summer Workshop for Young Economists, Mannheim, Germany.
2016	ITS, Cambridge, UK; EARIE, Lisbon, Portugal ; JMA, Besançon, France ; 3EN, Nice, France.
2015	3EN Rennes, France.
<i>Discussions</i>	TIME Colloquium, Munich (2023); Munich Summer Institute PhD Workshop (2022); Paris Conference on Digital Economics (2021); Research on Innovation, Science and Entrepreneurship Workshop – RISE (2019); Munich Summer Institute - MSI (2019); Paris Conference on Digital Economics (2018); Paris Young Economists Seminar (2018).

Teaching Experience

Lectures	Guest Lectures and Tutorials
	<i>Guest lectures</i>
Managerial Economics (2023*). <i>KU Leuven</i> , Belgium. Undergraduate level (21h).	Introduction to Econometrics with R (2017-2022). <i>Telecom Paris</i> , France. Graduate level (3h).
Panel Data Econometrics (2021, 2022). <i>ENSAI</i> , France. Graduate level (24h).	Introduction to Game Theory (2017-2022) <i>Telecom Paris</i> , France. Graduate level (3h).
Digital Economics (2021, 2022). <i>ENSAI</i> , France. Graduate level (12h).	Economics of Platforms: Two case studies (2018). <i>Telecom Paris</i> , France. Graduate level (3h).
Research Methods (2022). <i>ENSAI</i> , France. Undergraduate level (3h).	
	<i>Tutorials</i>
Discrete choice models (2022) <i>ENSAI</i> , France. Graduate level (5h).	Managerial Economics (2019, 2020, 2021, 2023*), <i>EM Lyon</i> , France. Graduate level (9h).
Management and Economics of Platforms (2019, 2020). <i>LMU Munich</i> , Germany. Undergraduate level (10h).	Management and Economics of Platforms (2019, 2020, 2023*), <i>LMU Munich</i> , Germany. Undergraduate level (20h).
Empirics of Organizations (2018, 2020, 2022) <i>LMU Munich</i> , Germany. Graduate level (6h).	Introduction to Industrial Organization (2016). <i>Telecom Paris</i> , France. Graduate level (6h).

Thesis supervision

[Research-Oriented Master theses] Ten students - six from *LMU*, three from *EM Lyon*, 1 from *Ecole Nationale Supérieure Cachan*.

[Professional theses] Approximately six students supervised every year.

[Bachelor thesis] Six students - all from *LMU*.

Supervision of various research-oriented projects at *ENSAI*.

Professional service and membership

Ad hoc reviewer for *Management Science* (1), *Strategic Management Journal* (1), *International Journal of Industrial Organization* (2), *Journal of the European Economic Association* (1), *European Economic Review* (1), *Journal of Competition Law & Economics* (2), *Annals of Economics and Statistics* (1) and the *Strategic Management Society* Annual Conference.

Co-organizer of:

Munich Summer Institute PhD Workshop (2023*)

The *ENSAI's* Economic Days (2022)

The 5th Digital Economics Summer School 3EN-AFREN, *University of Montpellier* (2018).

Member of the Young Center for Advanced Studies of *LMU Munich* and of the French Association for Research in Digital Economics (AFREN). Former member of the Scientific Committee of the research network MARSOUIN (2021-2022).

Computer skills & Languages

Computer skills

Advanced: Stata, LATEX

Intermediate: Web scraping with Python

Basic: R, Mathematica

Languages

French: Native

English: Fluent

Spanish: Basic

German: Beginner