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Current Position

09/2022 - Assistant Professor (Akademische Rätin, Fixed-Term Contract)
Institute for Strategy, Technology and Organization
LMU School of Management
Ludwig Maximilian University (LMU), Germany.

Research Experience

12/2020 – 09/2022 Assistant Professor (Enseignant-Chercheur)
Center for Research in Economics and Statistics (CREST) & École Nationale de la Statistique et de l'Analyse de l'Information (ENSAI), France.

10/2018 -11/2020 LMU Incoming Research Fellow (Post-doctoral researcher)
Supported by the Marie Skłodowska-Curie COFUND scheme and LMU Munich's Institutional Strategy LMUexcellent
Institute for Strategy, Technology and Organization (ISTO)
Ludwig Maximilian University (LMU), Germany.

01/2020 - 03/2020 Visiting Researcher, Cambridge Judge Business School
University of Cambridge, United Kingdom.

12/2017 - 09/2018 Research Assistant, LabEx Entreprendre, *University of Montpellier.*
Visiting Researcher, *Telecom Paris, France.*

12/2014 - 11/2017 Research Assistant, Economic Research Department, *Orange, France.*
Visiting Researcher, *Telecom Paris, France.*

Education

2014- 2018 PhD in Economics, *University of Montpellier, France*
"Essays in Empirical Industrial Organization: Demand and Supply in the Mobile Telecommunications Markets". Main advisors: Edmond Baranes (*University of Montpellier*) and Lukasz Grzybowski (*University of Warsaw & University of Cape Town*).

2012-2014 Masters in Economics, *University of Montpellier, France.*

2009-2012 Bachelor in Economics and Management, *University of Perpignan, France.*

Research Projects

Publications

Displacement and complementarity in the recorded music industry: Evidence from France (2023), joint with Marc Ivaldi, Frank Verboven and Jiekai Zhang. Published in *Journal of Cultural Economics*, 1-52. [VHB Jourqual B. CharteredABS 2. CNRS 3]

Estimating consumer inertia in repeated choices of smartphones (2021), joint with Lukasz Grzybowski. Published in *Journal of Industrial Economics*, 69: 33-82. [VHB Jourqual A. CharteredABS 3. CNRS 1]

Assessing fifteen years of State Aid for broadband networks in the European Union: a quantitative analysis (2020), joint with Marc Bourreau and Richard Feasey. Published in *Telecommunications Policy*, 44(7), 101974. [VHB Jourqual C, CharteredABS 1. CNRS 4]

Impact of competition, investment, and regulation on prices of mobile services: Evidence from France (2018), joint with Lukasz Grzybowski and Christine Zulehner. Published in *Economic Inquiry*, 56(2), 1322-1345. [VHB Jourqual: No. CharteredABS 2. CNRS 2]

Working papers

Platform competition and strategic trade-offs for complementors: Heterogeneous reactions to the entry of a new platform, joint with Johannes Loh. Second Revise and Resubmit at *Strategic Management Journal*. [VHB Jourqual A+. CharteredABS: 4*. CNRS 1G]

Are consumers myopic? Evidence from handset and mobile services choices. Single authored. Revise and Resubmit at *Journal of Industrial Economics*. [VHB Jourqual A. CharteredABS 3. CNRS 1]

Strategic Confusopoly: Evidence from the UK mobile market, joint with Christos Genakos and Tobias Kretschmer. Under review. Previous version: CEP Discussion Paper No. 1810.

The impact of trade wars on uninvolved countries: Evidence from the smartphone market. Single authored. *New version available soon*.

Work-in-progress

Competition in the Gaming Industry & All-You-Can-Play Services, joint with Johannes Loh.

When Knowledge Sharing Turns Tough: The Impact of Contributor Behavior on Community Participation, with Tobias Kretschmer and Sophia Wetzler.

Awards and Grants

2024 *LMU* Mentoring Program, *LMU* PostDoctoral Support Funds [3k€]
LMU PostDoctoral Support Funds | Conference [1k€]
Nomination for the CSIG 2024 Best Proposal Awards (SMS 2024) with Johannes Loh.

2023	<i>LMU</i> PostDoctoral Support Funds Conference [2k€] Nomination for the SMS Annual Conference Best Paper Prize (SMS 2023) with Johannes Loh.
2021-2022	Cooperation Funds from <i>Ludwig Maximilian University</i> (LMU) [Principal investigator, 5k€].
2019-2021	Grant from the French Ministry of Culture for the project “Recorded Music Consumption in the Digital Era”, joint with Marc Ivaldi (<i>Toulouse School of Economics</i>), Frank Verboven (<i>KU Leuven</i>) and Jiekai Zhang (<i>Hanken School of Economics</i>) [22k€].
2019	Listed in the Top 15 Reviewers by the <i>International Journal of Industrial Organization</i> .
2019	Honorable Mention for the Best PhD Thesis in Digital Economics Award, granted by the French Association for Research in Digital Economics (AFREN).
2018	Incoming Research Fellowship from <i>Ludwig Maximilian University</i> (LMU) for the research project “Consumer Behavior in Markets with Complex Pricing”. Program co-financed by the Marie Skłodowska COFUND scheme of the European Union’s Framework Program for Research “Horizon 2020. Three years fellowship, start-up funding and annual allowance for travel and material expenses [Principal investigator, 55k€].
2016	Selected for the Rising Star session at EARIE 2016.

Presentations

Invited talks

2024	Game Changers: The Business of Games, <i>University of Galway, Ireland</i> . Applied Economics Seminar, <i>University of Bristol, UK</i> Research Seminar, <i>University of Freiburg, Germany</i>
2023	LIEN Seminar, Economix, <i>University Paris Nanterre, France</i> ; LEDa's Seminar, <i>University Paris Dauphine – PSL, Paris, France</i> ; Brownbag Seminar, <i>Julius-Maximilians-Universität Würzburg, Germany</i> .
2022	Digital Economics Seminar (jDES) organized by <i>UC Louvain, Telecom Paris</i> , and the <i>University of Bologna</i> .
2021	CERNA <i>Mines-ParisTech</i> Lunch Seminar, France.
2016-2020	Economics and Policy Seminar, <i>Cambridge Judge Business School, United Kingdom</i> . CREM Seminar, <i>University of Rennes 1, France</i> . Centre on the Regulation in Europe (CERRE): Presentation of the report “State Aid for Broadband Networks”, Belgium.

Law, Institutions and Economics in Nanterre (LIEN) Seminar, Economix, *University Paris Nanterre*, France. DigiWorld Spring Session “Homo digitalis au coeur de la recherche”, France. Liège Competition and Innovation Institute (LCII) Seminar, *HEC Liège*, Belgium.

Conferences

- 2024 3EN Rennes, France
Digital Platform Ecosystem Forum, Passau, Germany
- 2023 AOM Annual Meeting, Boston, US.
3EN Avignon, France.
European Digital Platform Research Network Summit, Milan, Italy.
Strategy Science Conference, Munich, Germany.
14th Paris Conference on Digital Economics, Paris, France.
- 2016-2022 JMA, Rennes, France; AFSE, Dijon, France; EARIE, Vienna, Austria. 3EN Palaiseau, France ; Competition and Innovation Summer School, Ulcinj, Montenegro; 3EN, La Rochelle, France; EARIE, Barcelona, Spain. Munich Summer Institute, Munich, Germany (Poster); IIOC, Indianapolis, USA ; ORG Seminar, Munich, Germany; TIME Seminar, Munich, Germany. EARIE, Maastricht, Netherlands; ITS, Passau, Germany; ZEW Summer Workshop for Young Economists, Mannheim, Germany. ITS, Cambridge, UK; EARIE, Lisbon, Portugal ; JMA, Besançon, France ; 3EN, Nice, France. 3EN Rennes, France.

Discussions TIME Colloquium, Munich (2024), Research on Innovation, Science and Entrepreneurship Workshop – RISE (2023)*Munich Summer Institute PhD Workshop (2023), TIME Colloquium, Munich (2023); Munich Summer Institute PhD Workshop (2022); Paris Conference on Digital Economics (2021); Research on Innovation, Science and Entrepreneurship Workshop – RISE (2019); Munich Summer Institute - MSI (2019); Paris Conference on Digital Economics (2018); Paris Young Economists Seminar (2018).

Teaching Experience (*scheduled)

Lectures

PhD Level

Quantitative Methods for Causal Inference (2025*). *LMU Munich*, Germany (22h).

Master Level

Panel Data Econometrics (2021, 2022). *ENSAI*, France (24h).

Digital Economics (2021, 2022). *ENSAI*, France (12h).

Discrete choice models (2022). *ENSAI*, France (5h).

Guest lectures and Seminars

Empirics of Organizations (2018, 2020, 2022, 2023) *LMU Munich*, Germany (6h)

New products: from ideas to market (2022). *LMU Munich*. Graduate Level (4h).

Research Methods (2022). *ENSAI*, France. Undergraduate level (3h).

Introduction to Econometrics with R (2017-2022). *Telecom Paris*, France. Graduate level (3h).

Introduction to Game Theory (2017-2022) *Telecom Paris*, France. Graduate level (3h).

Undergraduate Level

Management and Economics of Platforms (2019, 2020, 2024). *LMU Munich*, Germany (10h).

Managerial Economics (2023). *KU Leuven*, Belgium (21h).

Open Online Courses & Digital Teaching

Digital Markets and Platforms (2024-), Virtuelle Hochschule Bayern & LMU Munich. Massive Online Course developed with Tobias Kretschmer (about 15h of video content)

Tutorials

Management and Economics of Platforms (2019, 2020, 2023), *LMU Munich*, Germany. Undergraduate level (20h).

Managerial Economics (2019, 2020, 2021), *EM Lyon*, France. Graduate level (9h).

Introduction to Industrial Organization (2016). *Telecom Paris*, France. Graduate level (6h).

Theses supervision

[Bachelor and Master Theses] About 25 students from *LMU Munich*, *EM Lyon*, *ENS Cachan*.

[Professional Theses] About ten students supervised (*ENSAI*)

Professional service and membership

Ad hoc reviewer for *Management Science* (1), *Strategic Management Journal* (1), *International Journal of Industrial Organization* (2), *Journal of the European Economic Association* (2), *European Economic Review* (1), *Journal of Competition Law & Economics* (2), *Information Economics and Policy* (1) *Academy of Management Perspectives* (2), *Review of Managerial Science*, (1), *Annals of Economics and Statistics* (1), *American Mathematical Monthly* (1) *Japan & The World Economy* (1), and for *AOM* and *SMS* Annual Conferences (>10).

Member of the *European Management Review* Editorial Board since March 2023.

Member of the French Association for Research in Digital Economics (AFREN). Former member of the Scientific Committee of the research network MARSOUIN (2021-2022) and of the Young Center for Advanced Studies of LMU Munich (2018-2020).

Coordination roles at the LMU School of Management:

Study coordinator of the Postgraduate Doctoral Program (MBR) from August 2023 to September 2024.

Coordinator of the MBR and PostDoc Funds from January 2023 to September 2024.

Co-organizer of:

Munich Summer Institute PhD Workshop (2023, 2024, 2025*)

The ENSAI's Economic Days (2022)

The 5th Digital Economics Summer School 3EN-AFREN, *University of Montpellier* (2018).

Computer skills & Languages

Computer skills

Advanced: Stata, LATEX

Intermediate: Web scraping with Python

Basic: R, Mathematica

Languages

French: Native

English: Fluent

German: A2

Spanish: A1